



Norwegian's crew onboard Boeing 737 MAX 8

2018-10-25 08:08 EEST

## Norwegian reports a result of 1.6 bn NOK in the third quarter

Norwegian (NAS) today reported a result (EBT) of 1.6 billion NOK for the third quarter 2018. The company continued to reduce its unit costs despite a capacity growth of 33 per cent. Going forward, the growth will abate, consequently further reducing unit cost.

The net profit for the third quarter was 1.3 billion, an improvement of 18 percent compared to the same quarter last year. The company's unit costs excluding fuel have decreased by 10 percent this quarter. The total revenue increased by 33 percent to 13.4 billion NOK. In total, approximately 11

million passengers chose to travel with Norwegian in the third quarter - an increase of 11 per cent. The load factor remained high at 90.5 percent compared to 91.7 percent last year.

Norwegian has made significant investments in recent years, with the establishment of new bases internationally and in new markets; recruitment of several thousand employees - primarily pilots and cabin crew - the launch of many new routes and increase of frequencies on well-established routes. The strong international footprint has for instance contributed to the United States now representing the largest market after Norway in terms of total revenue.

"I am very pleased to present a solid result this quarter with reduced unit cost despite strong growth. Going forward the growth will slow down, and we will begin to reap the large investments we have made over the years, which will benefit customers, employees and shareholders. However, there is no doubt that tough competition, high oil prices and a strong dollar will affect the entire aviation industry, making it even more important to further streamlining our operations and continue to reduce costs," said CEO Bjørn Kjos of Norwegian.

## A new fleet reduces environmental emissions and costs

Norwegian has one of the world's youngest and most modern aircraft fleets with an average age of 3.7 years. Thanks to the young fleet, the company has reduced its emissions per passenger by 30 per cent since 2008. It has also been named the most environmentally friendly airline on transatlantic routes by *The International Council of Clean Transportation*, an international and independent environmental institute.

"The report by the International Council of Clean Transportation confirms that our investment in the latest technology available on the market is the single most important environmental measure an airline can undertake. New aircraft are win-win for the environment, the passengers and the company's costs," Kjos continued.

During the third quarter, Norwegian has taken delivery of one brand-new Boeing 787-9 Dreamliners and four Boeing 737 MAX 8 aircraft. In 2018, Norwegian will take delivery of eleven Boeing 787-9 Dreamliners, 12 Boeing 737 MAX 8 and the two Boeing 737-800 aircraft that have already been

delivered.

For detailed information, please see pdf attached.

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Norwegian on maailman viidenneksi suurin halpalentoyhtiö, joka kuljetti vuonna 2017 yli 33 miljoonaan matkustajaa. Yhtiö tarjoaa tällä hetkellä yli 500 reittiä yli 150 kohteeseen Euroopassa, Pohjois-Afrikassa, Lähi-idässä, Thaimaassa, Singaporessa, Argentiinassa, Karibialla ja Yhdysvalloissa. Norwegianin laivastossa on noin 150 lentokonetta, joiden keski-ikä on noin 3,7 vuotta. Yhtiön lentolaivasto on yksi maailman nuorimmista ja "vihreimmistä". The International Council on Clean Transportation (ICCT) on nimennyt Norwegianin lentoyhtiöksi, joka lentää polttoainetehokkaimmin Atlantin. Norwegian on valittu kolmena viime vuonna peräkkäin maailman parhaaksi kaukolentoja lentäväksi halpalentoyhtiöksi arvostetussa SkyTrax World Airline Awards -äänestyksessä ja viitenä viime vuonna peräkkäin Euroopan parhaaksi halpalentoyhtiöksi. Yhtiön palveluksessa työskentelee noin 9 500 henkilöä.

Lisätietoja osoitteessa www.norwegian.com

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## Yhteyshenkilöt



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